

Our Business Overview

Celebrating A Milestone: 1,000th Job Win Ahead of Our 30th Anniversary!

Our 1,000th job marks our largest one yet at just under £50 million. Securing this job showcases our client first focus as we strive to deliver both quality and safety on a large scale. We continue to invest heavily in our 2.5 year plant and machinery life cycle along with upskilling our people to enable us to deliver jobs of this magnitude.

Well done to all involved!



Success this Quarter

The past 6 months have not been without their challenges but we have demonstrated our commitment to excellence and perseverance. Our determination is reflected in our ability to secure new jobs and continue to deliver exceptional results.

Our job wins this quarter total:





158m

24km

All of our regions have secured new work this quarter up and down the country and these jobs have been awarded by many of our long-standing, valued friends; Persimmon Homes, Barratts Redrow, Taylor Wimpey, Vistry Group and Allison Homes.

1.500

Our Clients

As we grow and evolve, one thing remains constant, our commitment to our clients!

Our clients are at the core of everything we do and we recognise that their satisfaction is a reflection of our hard work. Every job we win requires us to; understand our client's needs, deliver success and build great relationships. Without this, we would not be where we are today.

All client feedback is appreciated!



2024 closure and the year ahead

Our accounts for year ending May 31st 2024 will be submitted in the coming month. We are pleased with how we handled the downturn and we are currently experiencing around 20% growth this year. The business should grow near to £500m turnover but as ever we prioritise our core values - Safety, Our People, Our clients, Quality, Integrity and Making a Difference. If we deliver on these the success will follow. We are very proud of what we all do.

As we approach the new year, market conditions continue to present both challenges and opportunities. Despite a challenging landscape and increased taxes/ legislation we remain resilient and are anticipating a busy year ahead. Our order book has risen beyond £800m (around 2 years work) and around 15,000 houses.

The new year will not come without it's difficulties so it's important for us to remain realistic about the competitiveness of the market; and continue to develop to remain the market leader. Through our debt free investment and our people we are fully equipped to deliver an excellent job for our clients.

We expect to see a steady growth in the market following the Labour Government's housing pledge. This will take time due to the delays in the existing planning system, however, we welcome the commitment to delivering 300,000 houses per annum—growth of around 30%. Like many in the industry we are sceptical but let's. hope!

Happy Christmas and New Year. Thanks for 2024!



Our Health and Safety

Building Tomorrow's Leaders Today!

Our apprentices have demonstrated commitment and are rapidly grasping the essentials of groundwork, emerging as valuable contributors to the site teams.

With hands-on training and mentorship, they're not just learning the ropes, they're paving their paths to successful careers

When we see them on site, make them welcome and keep them safe. Work safe/ home safe.





Winter Working

As winter sets in, working outdoors in colder conditions requires extra caution, The combination of low temperatures, wet or icy surfaces, and shorter daylight hours can elevate on-site risks. To ensure safety, always wear suitable thermal clothing and high-visibility work attire, take frequent breaks to warm up, and be mindful of slippery surfaces. Keep tools and equipment in good condition, as cold weather can affect their performance.

Let's stay warm and safe as we continue to work through winter!

Safety First

Safety is at the heart of everything we do. This November, our West apprentices participated in a safety refresher which focused on the dangers of working around plant. This served as a crucial reminder to remain alert, respect machinery, and maintain vigilance. We will extend this training to all our apprentices across our Regions.

During the refresher, we also addressed the importance of challenging complacency, recognising warning signs, and how every team member can contribute to a safer environment

Our goal? 'Everyone goes home unharmed everyday'





Making A Difference

We believe in more than building foundations—we believe in building the lives of those around us! We always strive to make a difference and here are some of the ways we have been doing just that!

Windmill House—Betel UK

Exciting changes are happening at Windmill as we dive in and lend a hand to our cherished friends at Betel, an amazing charity that supports individuals facing homelessness and substance abuse.

We're thrilled to learn that the residents of Windmill House are absolutely delighted with the improvements made so far such as new windows, insulated roof and beautiful Kitchen ready for whipping up some delicious meals.

A heartfelt thank you to everyone who made this possible!



Cranmore Primary

School is located around the corner from our Head Office and we have been working with them for the last 2 years; reading to their children, providing easter eggs and advent calendars, supporting their school plays, donating rafle prizes and much more!



Birmingham Children's Hospital has always been a charity close to the hearts of many of us. We have partnered with them for years and we're always looking for ways we can

make a difference to the lives of those affected. Our most recent additional donation of £100K has been used towards a new hospital entrance.



With your help, the below are just some of the charities and communities we have been able to support this year.



Acorns Volunteering: we spent a day clearing leaves, removing weeds and tidying the outside areas at Acorns Worcester centre to provide a peaceful and enjoyable environment for the children and their families.



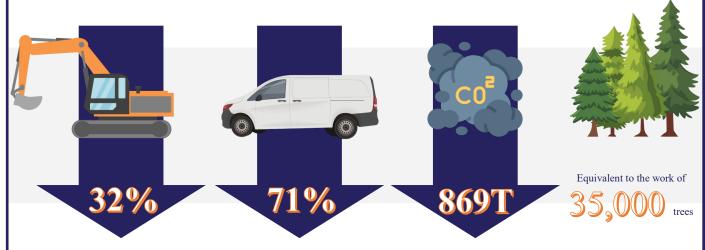






Our Plant and Fleet

Anti-idling Campaign 2024



We are thrilled to announce the conclusion of our 2024 anti-idling campaign, which has achieved a remarkable **32% decrease** in excavator idling and an impressive **71% decrease** in van idling over the past six months. When annualised, this translates to an impressive **reduction of 869 tonnes of CO2 emissions**, equivalent to the work of 35,000 trees!

We will keep a close eye on this progress to ensure we maintain our positive momentum in the future.



Plug In Hybrid Transit Custom Van

Christmas has come early as we receive our new Plug in Hybrid transit Custom van ready to begin trials. Providing a smooth fuel efficient ride and all the tech you would expect to find in a top of the range vehicle!





Site Lockdowns

As the nights grow darker, please make sure to adhere to all lockdown protocols to help minimise the risk of theft.

For sites equipped with security cameras, please make sure they are facing the lockdown area and inform the provider if any adjustments are necessary.

You can find additional details regarding our lockdown procedures on Reflow.



On The Ground

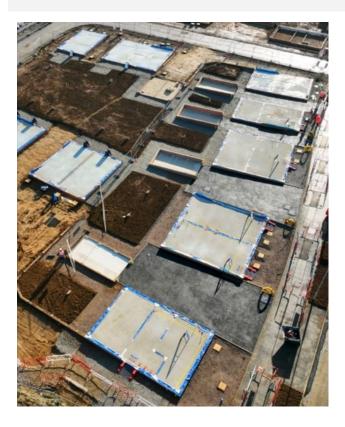
Housing Quality Audits

Housing Quality Audits are now conducted based on the essential principles outlined in the Quality Manual.

Site Supervisors and staff have received an overview of the standards outlined in the Manual throughout October and are now implementing these practices nationwide. The scores from the Audits will reflect the quality of work specified in the Manual, which includes the necessity for maintaining Quality Assurance forms and records as standard practice, to be uploaded to re-flow as soon as possible.

Keep an eye out for the QR Code for the Manual, which is accessible in all site offices. This allows all staff members to refer back to the document whenever needed.

In conjunction with the new Quality Manual, the Team is now utilising an updated Form for conducting Audits. This enhancement will eventually help pinpoint key areas for improvement and highlight specific subcontractor tasks when analysing the generated data.





Quality Always

Quality is one of our Core Principles and a key component to the sustainability of our business.

Introducing the MV Kelly Quality Manual, put together by our Quality Team and issued to all, across the Business, as of September.

The Manual will now act as guidance for all sites as to the standard of work expected to help further improve Quality and Consistency.

You can access the Quality Manual using the QR code or via Documents and Info on the Re-flow App.



SCAN HERE





Business Updates

Build Your Future

Head over to our website and uncover the world of construction through our new career pages aimed at getting the younger generation into rewarding jobs!

We are currently seeking skilled Trainee and Graduates to join our MV Kelly family and help shape the future of construction.

Discover our available roles, listen to insights from our current employees, and learn what it truly means to be part of MV Kelly.

Visit our website <u>https://www.mvkelly.co.uk/work-</u> for-us/build-your-future/



We Want To Hear From You!

Driving Home For Christmas

As the dark mornings and evenings settle in, and the weather becomes colder and wetter, it's crucial to maintain a safe distance between your vehicle and the one ahead.

"Only a fool breaks the 2 second rule, if it's wet on the floor – make it four!"

In the unfortunate event of any accident, please call our insurers immediately while at the scene.

QBE Insurance

Policy Number: Y149531FLT0123A



At MV Kelly, we are always looking for ways to improve which is why we're opening the floor to you! Do you have a bright idea? Would you like to make a suggestion or share an observation? Your input

is valuable in helping us ensure MV Kelly continues to be a great place to work.

Visit our website and Lets Talk!



Winter Wellbeing

As Christmas and the New Year draw near, our thoughts often shift towards the future, which can sometimes lead to anxiety about what lies ahead.

'Taking notice' can help us centre our minds amidst the noise and chaos of everyday life by encouraging us to focus on our surroundings and our feelings in the present moment.

Take a few minutes to reflect on what made you **G.L.A.D.** today:

- G: Something you were Grateful for
- L: Something you Learned
- A: A small Accomplishment you achieved
- D: Something that brought you Delight



-Victor Hugo

Staying Hydrated

Water may not be your first choice of drink this Christmas but it is important to keep hydrated during the winter months to maintain a health body and mind.

Drinking plenty of water helps to flush out bacteria and is vital for all bodily functions . Keeping hydrated also makes us feel more alert and energised, ready for winter walks and Christmas celebrations.

Remember on average a person should be drinking around 2 litres of water a Day!



Just Breath

Studies suggest that regular deep breathing can promote relaxation and combat stress.

Box Breathing:

- 1. Sit or lie down comfortably with a straight back.
- 2. Relax your shoulders and jaw.
- 3. Breathe in for a count of four, hold for four, breathe out for four, and hold again for four.
- 4. Repeat as desired.

4-7-8 Breathing Technique:

- Sit or lie down comfortably, tongue against the roof of your mouth.
- 2. Breathe in through your nose for four, hold for seven, and exhale forcefully through your mouth for eight.
- 3. Repeat up to four times; beginners should start with four rounds.

Our Bribery Policy

At MV Kelly, we maintain a zero-tolerance approach towards bribery which is the act of offering, giving, receiving, or soliciting valuables to influence someone in power or trust, often unethically or illegally. This practice can lead to a variety of consequences, including increased costs, decreased quality and safety, and a loss of trust.



Concerns about bribery can be reported to a director at any MV Kelly office. Direct employees can make use of our whistleblowing policy and reports can now be made online via our website.



Christmas *

As we draw this year to a close, we want to make sure we're making a difference to the lives of those who will struggle this Christmas.

Delivering Joy & Warmth!

Together with the overwhelming generosity of our staff, we donated Christmas presents to Solihull Council children

Our West region donated sleeping bags and winter essentials to a local homeless shelter.





We have donated presents to Betel UK for children within the community



Christmas gift bags donated to Birmingham Children's Hospital



Our Northampton office have reached out to a local food bank and donated

clothes, sleeping bags, food and much more



We would like to thank everyone for their hard work, dedication and generosity this year. We hope everyone has a lovely Christmas and we look forward to another great year at MV Kelly!



Betel UK—Furniture Store



https://restoredfurniture.co.uk/

Betel UK are a charity very close to the hearts of us all at MV Kelly. They do great things for the community and provide support for those in need.

Betel run multiple furniture shops around the UK to raise funds for the charity as well as providing experience and skills to those within the Betel community. They are only able to do this through the generosity of people donating furniture and white goods for them to re-sale or restore.

Restored specialise in antique, vintage and shabby-chic retro furniture expertly finished in Betel's workshops. Like all of Betel's businesses, Restored workshops are staffed and managed by the men and women living and working within Betel community, they are learning to live restored lives free from addiction and homelessness.



Beautiful Restored Furniture Traditional furniture - from home and abroad



100% of your purchase helps to fund the work of Betel UK Charity, restoring addicted and homeless lives.

Charity No. 1081462

